

Join IREM Chapters 8, 77 and 92 at the annual
IREM Industry Forecast Meeting...

DATE:

Tuesday, January 31, 2012

TIME:

2:00—3:00 p.m. Registration/Vendor Showcase

3:00—4:30 p.m. Forecast Meeting

4:30—6:30 p.m. Vendor Blender/Cocktail Reception

WHERE:

Ronald Reagan Building & International Trade Center

ATRIUM HALL

1300 Pennsylvania Avenue, NW

Washington, DC 20004

COST:

\$75.00 Members/Guests

\$150.00 Friends of IREM

\$500.00 Tradeshow Table (contact IREM 8 for info)

DIRECTIONS:

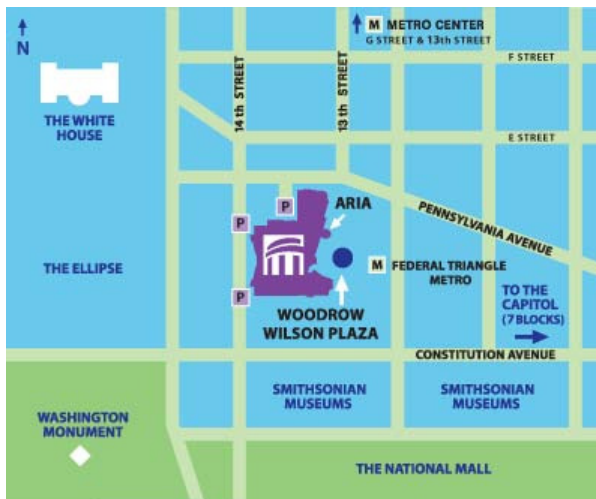
FROM POINTS SOUTH: Take I-95 to 395. Follow 395 (approximately 8 miles) until you cross the 14th Street Bridge. Stay on the left across the 14th Street Bridge and follow 14th Street into town. Cross over Constitution Avenue and the Ronald Reagan Building will be one block ahead on your right.

FROM POINTS WEST: Take I-66 across the Roosevelt Bridge. Once across, follow signs for Constitution Avenue. Stay on and follow Constitution Ave for approximately 9 blocks. Turn left on 15th Street and right on Pennsylvania Avenue. Follow Pennsylvania Ave. to 13 1/2 Street into garage.

FROM POINTS NORTH: Take 270 East to the Beltway 495. Take 495 South. The sign will say 495 South/Richmond. Stay on 495 for approximately 3-5 miles. Take the George Washington Parkway (only goes one way). Follow the Parkway for approximately 12 miles and take the exit marked Roosevelt Bridge. This road turns into Constitution Avenue. Turn left on 15th Street and right on Pennsylvania Avenue. Follow Pennsylvania Ave to 13 1/2 Street into garage.

FROM POINTS EAST: Follow 50 West to New York Avenue. Continue on NY Avenue until you come to 9th Street. Make a left on 6th Street and continue to Constitution Avenue. Make a right on Constitution and stay in the right lane. Continue two blocks and make a right on 14th Street. The building and main entrance are immediately on your right.

METRO: Federal Triangle Metro Stop (Orange/Blue Lines) is connected to the Ronald Reagan Building by a covered passageway.



GAITHERSBURG, MD 20886
p.o. box 86252
GREATER METROPOLITAN WASHINGTON D.C.
CHAPTER NO. 8

IREM Institute of Real Estate Management



irem **INDUSTRY** **FORECAST** **MEETING 2012**

chapters

8 77 92

january 31,
2012



2012...what do the experts predict will happen in the markets and how will it affect your properties?

FIND OUT THE ANSWERS AT IREM'S INDUSTRY FORECAST MEETING 2012...

meeting info

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3:00—4:30 pm
Forecast Meeting Presentations
4:30—6:30 pm
Vendor Blender/Cocktail Reception

WHERE:
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COST:
\$75.00 Members/Guests
\$150.00 Friends of IREM
\$500.00 Table at Vendor Blender*

Don't miss IREM's Industry Forecast Meeting for 2012! Instead of relying on headlines and speculation about the impact the economy will have on your properties and the local real estate market, come hear from our panel of experts in each market about what they know and how YOU should prepare for 2012 and beyond.

Registration begins at 2:00 p.m., with a mini-tradeshaw of our Friends of IREM showcasing their products and services. The forecast meeting begins promptly at 3:00 p.m. with speaker presentations. When the presentations end at 4:30 p.m., the networking will continue with a vendor blender and cocktail reception until 6:30 p.m. Don't miss this informative and beneficial networking event!

registration

To register, complete the information below for each person attending. Registration/payment must be received by MAIL, FAX, EMAIL or ONLINE by 1/17/12

REGISTER ONLINE AT www.irem8.org and RECEIVE A RECEIPT IMMEDIATELY!

\$75 IREM MEMBERS/GUESTS
\$150 FRIENDS OF IREM
\$500 TABLE AT VENDOR BLENDER* (see sponsorship form or contact IREM 8)

Name	IREM Member <input type="checkbox"/> Friend of IREM <input type="checkbox"/> Guest <input type="checkbox"/>	Company
Name	IREM Member <input type="checkbox"/> Friend of IREM <input type="checkbox"/> Guest <input type="checkbox"/>	Company
Name	IREM Member <input type="checkbox"/> Friend of IREM <input type="checkbox"/> Guest <input type="checkbox"/>	Company
Tel#	Email	
Total # of Members attending	<input type="checkbox"/> X \$75 = \$ _____	CHECK ENCLOSED FOR \$ _____
Total # of Friends attending	<input type="checkbox"/> X \$150 = \$ _____	CREDIT CARD (Visa, MasterCard) CHARGED FOR \$ _____
Credit Card#	CREDIT CARD: NO AMERICAN EXPRESS	
Exp. Date	Signature	<input type="checkbox"/> MasterCard
		<input type="checkbox"/> Visa

speakers



ECONOMIC FORECAST Stephen Fuller, Ph.D.

Back by popular demand to give the overall economic forecast for 2012 is Dr. Stephen Fuller. Known as the "go-to economist in the Washington region", Steve is a Professor at George Mason University, as well as the Dwight Schar Faculty Chair. He has authored more than 500 articles, papers, and reports in the field of urban and regional economic development, including monthly reports on the Washington metropolitan area and Fairfax County economies. His research focuses on the changing structure of metropolitan area economies and measuring their current and near-term performance.



RESIDENTIAL FORECAST Dick Knapp

Dick Knapp, Senior Vice President with Foulger-Pratt since March 2007, has over 30 years of experience in multi-family development, acquisition, and property management. Prior to joining Foulger-Pratt, Dick was Senior Vice President of KSI Services, Inc. (Kettler) and a principal of KSI Management Corp., where he started both its multi-family development and property management divisions.



COMMERCIAL FORECAST Marty Almquist

Marty Almquist joined Avison Young as a Principal in April 2011, where she specializes in landlord and tenant representation in the Northern Virginia market. Marty draws on more than 25 years of commercial leasing experience, holding positions as Senior Vice President with Cassidy Turley, Managing Director at Equity Office Properties, and 18 years with Grubb & Ellis. Considered one of the leading leasing professionals in the Washington metro area in the commercial real estate market, Marty has extensive experience representing both landlords and tenants.



Questions? Call Jean Collins at IREM-8 Office at 1.301.874.8425

FOUR EASY WAYS TO REGISTER BY 1/17/12

BY MAIL: IREM 8, P.O. Box 86252, Gaithersburg, MD 20886 (CHECK)
BY FAX: 1.301.874.8426 (CREDIT CARD)
BY E-MAIL: jcollins@irem8.org (CREDIT CARD)
ONLINE: www.irem8.org (CREDIT CARD OR PAYPAL)

*Friends of IREM interested in sponsoring a table at the vendor blender should contact IREM 8 offices at 301.874.8425 or download the sponsorship form at www.irem8.org.